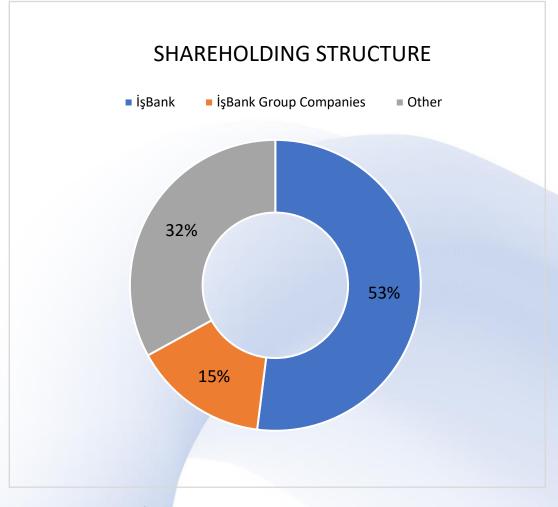
# İŞ GAYRİMENKUL YATIRIM ORTAKLIĞI A.Ş. INVESTOR PRESENTATION

2025 – 2Q



## **İŞ REIC AT A GLANCE**





Mcap TRY 16,9 Billion Real Estate Portfolio TRY 49,5 Billion

Asset Size TRY 53 Billion

Rental Portfolio TRY 39 Billion

Equity Size TRY 46 Billion

Rental Income (2Q 2025) TRY 783 Million

Around 68% of the capital is held by IsBank & Group Companies

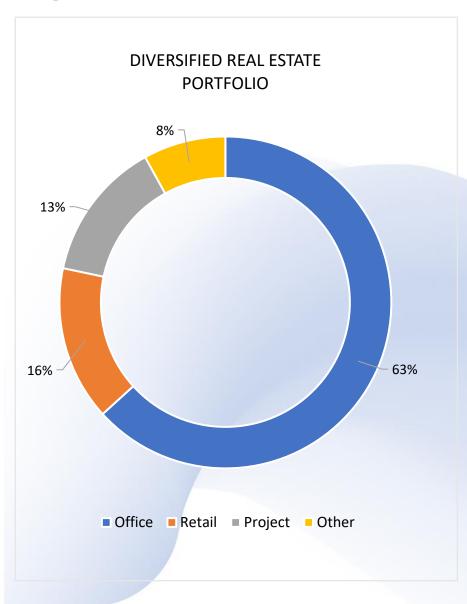
## **İŞ REIC AT A GLANCE**





## **İŞ REIC INVESTMENTS**





Diversified Real Estate Portfolio

Financially Strong Tenants

Strong Capital Structure







# REAL ESTATE PORTFOLIO

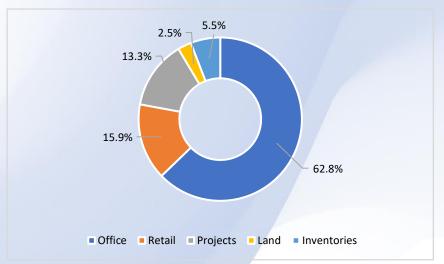


## REAL ESTATE PORTFOLIO



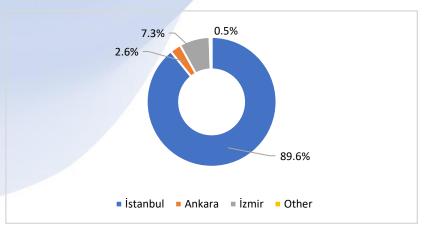
#### **REAL ESTATE PORTFOLIO VALUE**

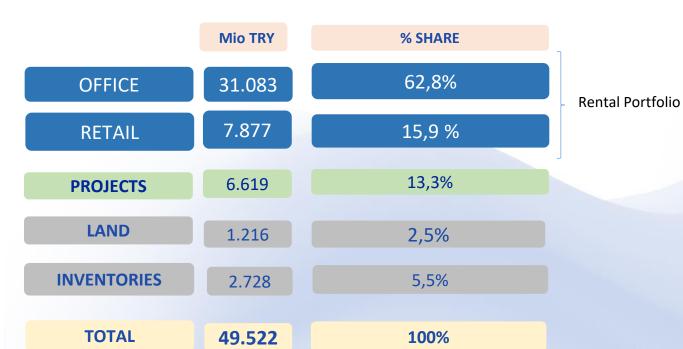
#### **ASSET BREAKDOWN**



#### **REAL ESTATE PORTFOLIO**

#### GEOGRAPHICAL BREAKDOWN















## **OFFICE INVESTMENTS**







**Technology Operation Centre** of Tuzla

2025 1H Rental Income

**Appraisal** 

Value

260 Mio TRY

12.566 Mio TRY

Rental Income

2025 1H

Appraisal

Value

12.757 Mio TRY

41%

#### **İŞ TOWERS**

Tower 1 (Bank Brunch) Tower 2-3

241 Mio TRY

Appraisal Value

2025 1H

Rental

Income

Ankara İş Tower\*



Office Lamartine Maslak Office

20,3 Mio TRY

4.357 Mio TRY

**Total Office** Investments

31.083 Mio TRY

\*Ankara İş Tower building was sold on July 1, 2025.

14%

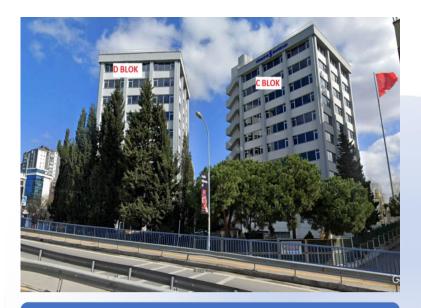
% of Value Share in Office Investments

40%

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#### **OFFICE INVESTMENTS**





İÇERENKÖY OFFICE BUILDINGS\*

APPRAISAL VALUE 365 Mio TRY

2025 1H Rental Income: 3,1 Mio TRY



**IZMIR OFFICE BUILDING\*** 

APPRAISAL VALUE 1.039 Mio TRY

2025 1H Rental Income: 19,8 Mio TRY



PARMAKKAPI BUILDING

APPRAISAL VALUE 600 Mio TRY

Expected Annual Rental Income: 26,4 Mio TRY

<sup>\*</sup>The İçerenköy Office Buildings and the İzmir Office Building were included in the portfolio in March.

#### **RETAIL INVESTMENTS**







KANYON\*

2025 1H Rental

181 Mio TRY

Appraisal Value

Income

4.983 Mio TRY

% of Value Share in Retail Investments

63%





**EGE PERLA** 

2025 1H Rental Income

29 Mio TRY

Appraisal Value 1.585 Mio TRY

20%

# SHOPPING CENTERS

- KULE ÇARŞI
- TUZLA MEYDAN
- MALLMARINE

#### **OTHER**

2025 1H Rental Income

28,5 Mio TRY

Appraisal Value

1.309 Mio TRY

17%



TUZLA MEYDAN ÇARŞI



MALLMARINE

Total Retail Investments

7.876 Mio TRY

# RESIDENTIAL PROJECTS



## LITUS ISTANBUL







**LOCATION**ALTUNIZADE, ISTANBUL

**PROJECT TYPE:**RESIDENTAL PROJECT

TOTAL SALEABLE AREA: 35.800 Sqm

**DEVELOPMENT COST\*:**96 Mio USD

NUMBER OF UNITS: 98 **NUMBER OF UNITS SOLD**: 59 (As of June 2025)







\*Inc. Land

# PROJECTS UNDER DEVELOPMENT



## **KASABA MODERN PROJECT**







**LOCATION**OMERLI, ISTANBUL

**PROJE TYPE**VILLA

NUMBER OF UNITS 165 VILLA

TOTAL LAND AREA 138.000 Sqm

\$ 210 Mio (Inc. Land)

#### **INVESTMENT MODEL**

44% ISGYO 56% TECİM COST & REVENUE INVESTMENT MODEL

#### **KASABA MODERN PROJECT**



#### **PHASE I**



NUMBER OF UNITS: 61 VILLA **NUMBER OF UNITS SOLD: 11** (As of June 2025)

**\$ 80 Mio (Inc. Land)** 

**CONSTRUCTION AREA -PHASE 1:** 20.789 Sqm

**SALEABLE AREA** 19.000 Sqm

CONSTRUCTION PROGRESS %59







#### **PHASE II**



NUMBER OF UNITS 44 VILLA

\$ 59 Mio (Inc. Land)

**CONSTRUCTION AREA -PHASE 2:** 13.000 Sqm

SALEABLE AREA 13.000 Sqm

CONSTRUCTION PROGRESS %36

## PROFILO RESIDENTIAL PROJECT





#### **INVESTMENT MODEL**

Revenue Sharing Based on Land Share. The project will be developed by Artaş İnşaat.

A Residential Project Comprising Approximately 313 Units.



**iş reic Minimum revenue** 65 Mio USD + VAT

**İŞ REIC REVENUE SHARE:** 40%.

## **BALMUMCU PROJECT**

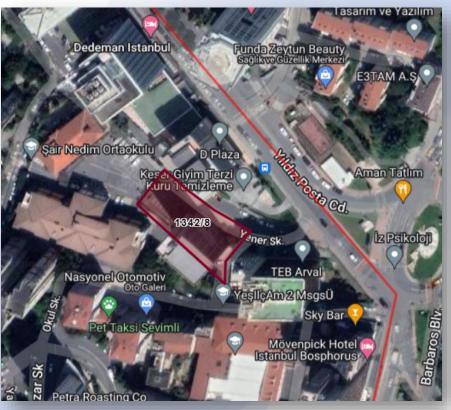




**LOCATION**GAYRETTEPE, ISTANBUL

67 RESIDENTAL UNITS
6 Commercial-Use Residential Unit

**TOTAL CONSTRUCTION AREA:** 11.045 Sqm



**PROJECT TYPE**RESIDENCE PROJECT

**EST. DEVELOPMENT COST** 30 Mio USD (Inc. Land)

# PLANNED PROJECTS



## **TUZLA RESIDENTIAL PROJECT**





**LOCATION**TUZLA, İSTANBUL

**TOTAL LAND AREA** ~ 60.000 Sqm



#### **INVESTMENT MODEL**

Revenue Sharing Based on Land Share. Contractor: Yapıtaş İnşaat (Akgün Grup) & Misek İnşaat

**İŞ REIC REVENUE SHARE** 35%.

# FINANCIALS



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#### **FINANCIALS**

ASSETS (Mio TRY)	52.751	LIABILITIES		52.751
Current Assets	4.115	Short-Term Liabil	ities	2.922
Non-current Assets	48.636	Long-Term Liabili	ties	3.81
		Equity		46.014
	30	.06.2025		
	30.	.00.2023		
EQUITY/TOTAL ASSETS				87%
LIABILITIES/TOTAL ASSETS				13%
FINANCIAL LIABILITIES/TOTAL ASSETS				4%
MARGINS			30.06.2024	30.06.2025
GROSS PROFIT MARGIN			43%	51%
EBIT MARGIN			166%	55%
NET PROFIT MARGIN			154%	23%

		1000
INCOME STATEMENT (Mio TRY)	30.06.2025	30.06.2024
Sales Revenue	1.639	2.143
Cost of Sales	-798	-1.227
Gross Profit/Loss	842	916
EBIT	907	3.551
Net Finance Expense	-448	-1.577
Monetary Position Gain/Loss	-595	1.329
Deffered Tax	121	_
Net Profit/Loss	372	3.304

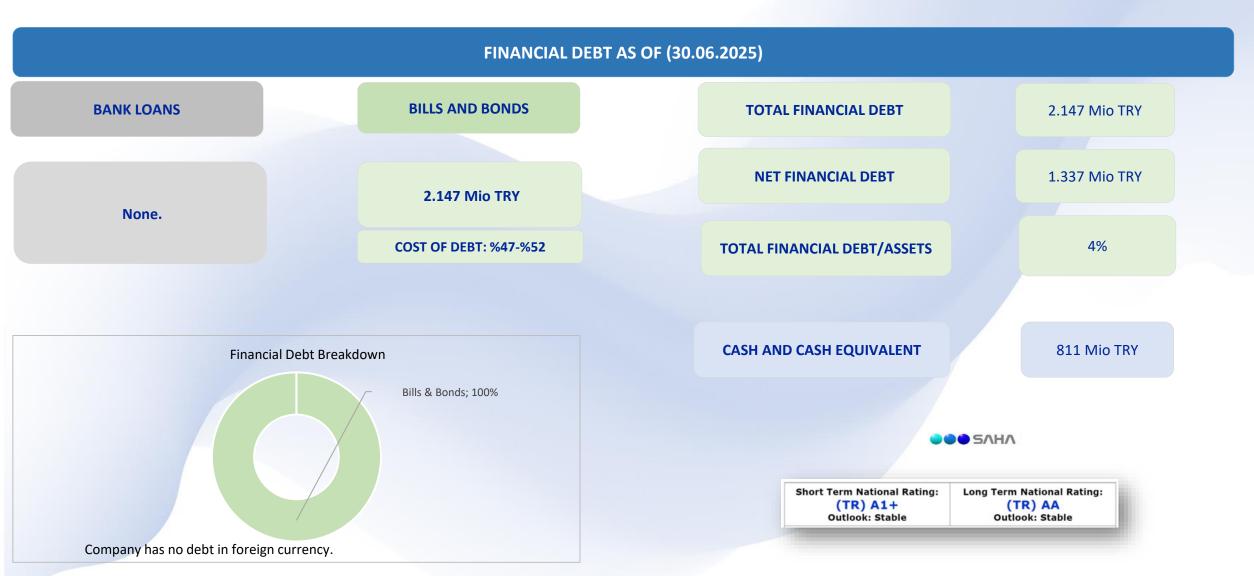
#### Notes:

- As of the period ending June 30, 2025, the Company's total revenue amounted to approximately TRY 1.639 million, of which;
  - Approximately 48% (TRY 783 million) was generated from rental income
  - Approximately 48% (TRY 784 million) was derived from residential unit sales at the Litus Istanbul and Manzara Adalar projects.
- During the current period, the Company reported:
  - Gross profit of TRY 842 million,
  - Operating profit of TRY 907 million.
  - As a result of inflation accounting adjustments, a monetary loss of approximately TRY 595 million was recorded. Additionally, financial expenses for the period amounted to TRY 888,8 million, while financial income totaled TRY 441,2 million.

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## FINANCIAL DEBT AND CASH POSITION



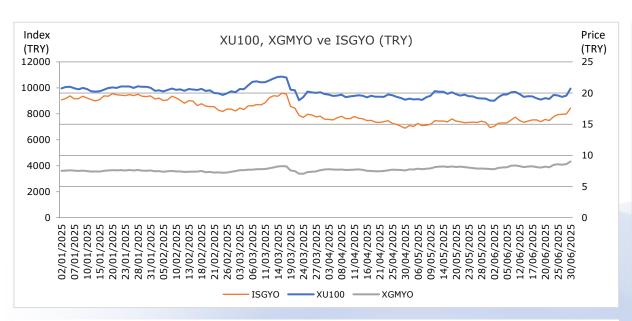


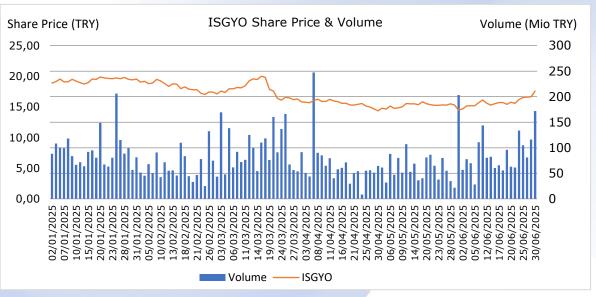
# SHARE PERFORMANCE



#### SHARE PRICE VS INDEX PERFORMANCE









Return (%)				
Period	ISGYO	XU100	XGMYO	
2024	20,95	31,60	46,49	
6M2025	-6.18	1,20	20,59	

Period	Daily Average	Closing Price at the End of
	Trading Volume (Mio TRY)	the Period (TRY)
Jan-Dec 2024	160	18,76
Jan-June 2025	79,3	17,60

#### **CONTACTS**



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#### **DISCLAIMER**

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Since the presentation has been prepared regarding the previous period, the data in it may not reflect the current situation. The estimations regarding projects are given in accordance with feasibility studies prepared on basis of certain assumptions and may be updated anytime.

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For more information : <u>investorrelations@isgyo.com.tr</u>

# THANK YOU



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