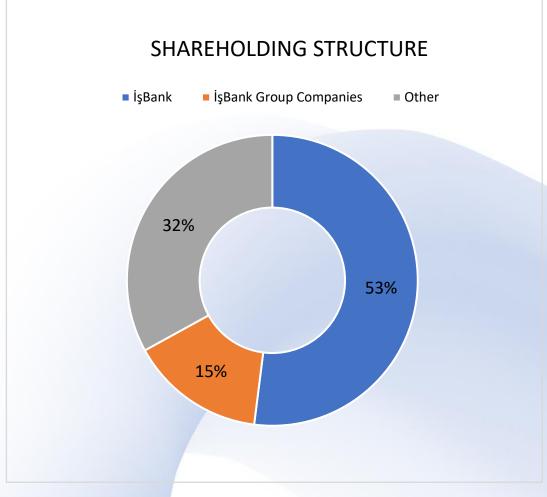
# İŞ GAYRİMENKUL YATIRIM ORTAKLIĞI A.Ş. INVESTOR PRESENTATION

2025 – 3Q



## **İŞ REIC AT A GLANCE**





Around 68% of the capital is held by IsBank & Group Companies

Mcap **TRY 18 Billion** 

**Asset Size TRY 56 Billion** 

**Equity Size** TRY 49 Billion Real Estate Portfolio **TRY 50 Billion** 

Rental Portfolio **TRY 38 Billion** 

Rental Income (9M 2025) TRY 1,3 Billion

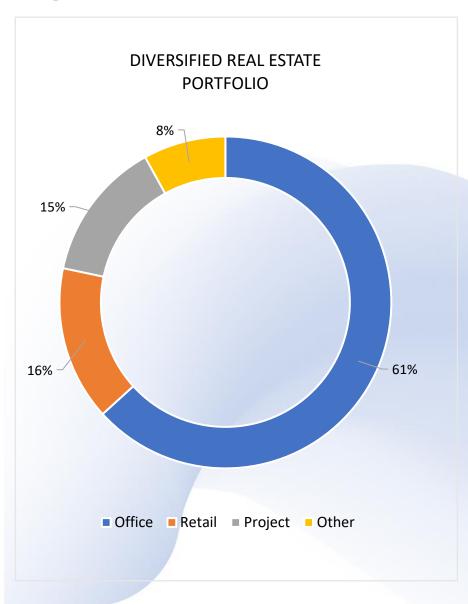
## **İŞ REIC AT A GLANCE**





## **İŞ REIC INVESTMENTS**



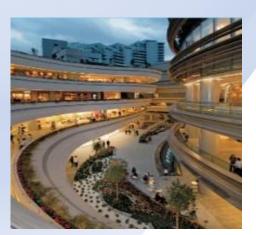


Diversified Real Estate Portfolio

Financially Strong Tenants

Strong Capital
Structure





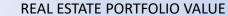


# REAL ESTATE PORTFOLIO

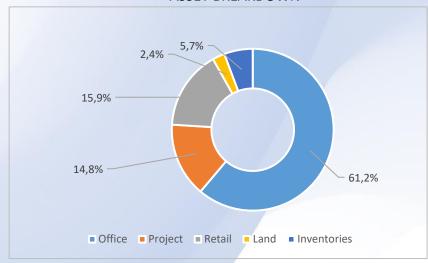


## REAL ESTATE PORTFOLIO



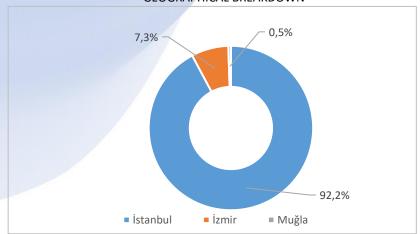


#### ASSET BREAKDOWN



#### **REAL ESTATE PORTFOLIO**

#### **GEOGRAPHICAL BREAKDOWN**



**Mio TRY** % SHARE

61,2% 30.404

Rental Portfolio

7.877 **RETAIL** 

14,8%

1.215

**INVENTORIES** 

OFFICE

**PROJECTS** 

**LAND** 

2.838 5,7%

**TOTAL** 

49.708

7.374

100%

2,4%

15,9 %











#### **OFFICE INVESTMENTS**



















TUTOM
Technology Operation
Center of Tuzla

İŞ TOWERS Tower 1 (Bank Brunch) Tower 2-3

Office Lamartine & Maslak Office

İÇERENKÖY BUILDINGS

IZMIR OFFICE BUILDING PARMAKKAPI BUILDING

2025 9M Rental Income

406 Mio TRY

391 Mio TRY

16 Mio TRY

6 Mio TRY

36 Mio TRY

7 Mio TRY

Appraisal Value

12,566 Mio TRY

12,757 Mio TRY

3,078 Mio TRY

365 Mio TRY

1,039 Mio TRY

600 Mio TRY

% of Value Share in Office Investments

40%

41%

10%

1%

4%

Total Office Investments

2%

30,404 Mn TL

#### **RETAIL INVESTMENTS**







KANYON\*

2025 9M Rental Income

291 Mio TRY

Appraisal Value\*

4,983 Mio TRY

% of Value Share in Retail Investments

63%





**EGE PERLA** 

2025 9M Rental Income

47 Mio TRY

Appraisal Value 1,585 Mio TRY

20%

SHOPPING CENTERS

- KULE ÇARŞI
- TUZLA MEYDAN
- MALLMARINE

**OTHER** 

2025 9M Rental Income

48 Mio TRY

Appraisal Value 1,309 Mio TRY

17%



TUZLA MEYDAN ÇARŞI



MALLMARINE

Total Retail Investments

7,876 Mio TRY

# RESIDENTIAL PROJECTS



## LITUS ISTANBUL







**LOCATION**ALTUNIZADE, ISTANBUL

PROJECT TYPE:
RESIDENTAL PROJECT

TOTAL SALEABLE AREA: 35.800 Sqm

**DEVELOPMENT COST\*:** 96 Mio USD

NUMBER OF UNITS: 98
NUMBER OF UNITS SOLD: 59







\*Inc. Land

## PROJECTS UNDER DEVELOPMENT



#### **KASABA MODERN PROJECT**







**LOCATION**OMERLI, ISTANBUL

**PROJE TYPE**VILLA

NUMBER OF UNITS 165 VILLA

**TOTAL LAND AREA** 138.000 Sqm

**EST. DEVELOPMENT COST (PHASE I-II)** \$ 140 Mio

#### **INVESTMENT MODEL**

44% ISGYO 56% TECİM COST & REVENUE INVESTMENT MODEL

#### **KASABA MODERN PROJECT**



#### **PHASE I**



NUMBER OF UNITS: 61 VILLA NUMBER OF UNITS SOLD: 13

\$ 80 Mio (Inc. Land)

**CONSTRUCTION AREA -PHASE 1:** 20.789 Sqm

**SALEABLE AREA** 19.000 Sqm

CONSTRUCTION PROGRESS %70







#### **PHASE II**



NUMBER OF UNITS 44 VILLA

\$ 59 Mio (Inc. Land)

**CONSTRUCTION AREA -PHASE 2:** 13.000 Sqm

**SALEABLE AREA** 13.000 Sqm

**CONSTRUCTION PROGRESS** c.%40

## PROFILO RESIDENTIAL PROJECT





#### **INVESTMENT MODEL**

Revenue Sharing Based on Land. The project will be developed by Artaş İnşaat.

A Residential Project c.313 Units.



#### **iŞ REIC MINIMUM REVENUE** 65 Mio USD + VAT

**İŞ REIC REVENUE SHARE:** 40%.

#### **BALMUMCU PROJECT**

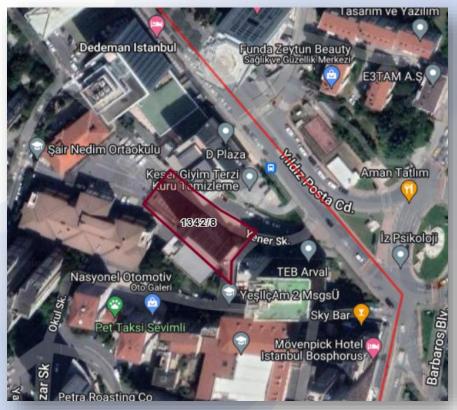




**LOCATION**GAYRETTEPE, ISTANBUL

67 RESIDENTAL UNITS
6 Commercial-Use Residential Unit

**TOTAL CONSTRUCTION AREA:** 11.045 Sqm



**PROJECT TYPE**RESIDENCE PROJECT

**EST. DEVELOPMENT COST** 27 Mio USD (Inc. Land)

# PLANNED PROJECTS



## **TUZLA RESIDENTIAL PROJECT**





**LOCATION** TUZLA, İSTANBUL

**TOTAL LAND AREA** ~ 60.000 Sqm



#### **INVESTMENT MODEL**

Revenue Sharing Based on Land. Contractor: Yapıtaş İnşaat (Akgün Grup) & Misek İnşaat

**İŞ REIC REVENUE SHARE** 35%.

# FINANCIALS



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#### **FINANCIALS**

| BALANCE SHEET<br>30.09.2025        |        |                            |            |  |  |
|------------------------------------|--------|----------------------------|------------|--|--|
| ASSETS (Mio TRY)                   | 55.920 | TOTAL EQUITY & LIABILITIES | 55.920     |  |  |
| Current Assets                     | 4.348  | Short-Term Liabilities     | 1.886      |  |  |
| Non-current Assets                 | 51.572 | Long-Term Liabilities      | 5.224      |  |  |
|                                    |        | Equity                     | 48.810     |  |  |
| 30.09.2025                         |        |                            |            |  |  |
|                                    |        |                            | 070/       |  |  |
| EQUITY/TOTAL ASSETS                |        |                            | 87%        |  |  |
| LIABILITIES/TOTAL ASSETS           |        |                            | 13%        |  |  |
| FINANCIAL LIABILITIES/TOTAL ASSETS |        | 2%                         |            |  |  |
|                                    |        |                            |            |  |  |
| MARGINS                            |        | 30.09.2024                 | 30.09.2025 |  |  |
| GROSS PROFIT MARGIN                |        | 37%                        | 54%        |  |  |
|                                    |        |                            |            |  |  |
| EBIT MARGIN                        |        | 102%                       | 56%        |  |  |

**NET PROFIT MARGIN** 

| INCOME STATEMENT (Mio TRY)  | 30.09.2025 | 30.09.2024 |
|-----------------------------|------------|------------|
| Sales Revenue               | 2.340      | 3.655      |
| Cost of Sales               | -1.084     | -2.306     |
| Gross Profit/Loss           | 1.255      | 1.349      |
| EBIT                        | 1.301      | 3.732      |
| Net Finance Expense         | -521       | -2.558     |
| Monetary Position Gain/Loss | -607       | 2.026      |
| Deffered Tax                | -987       | _          |
| Net Profit/Loss             | -253       | 3.206      |
|                             |            |            |

#### Notes:

- As of the period ending September 30, 2025, the Company's revenue was TRY 2.340 million, of which;
  - c.54% (TRY 1,260 million) was generated from rental income
  - c.43% (TRY 996 million) was derived from residential unit sales at the Litus Istanbul and Manzara Adalar projects.
- The Company also reported:
  - · Gross profit of TRY 1,255 million,
  - Operating profit of TRY 1,301 million.
  - As a result of inflation accounting adjustments, a monetary loss of approximately TRY 607 million was recorded. Additionally, financial expenses for the period amounted to TRY 1,111 million, while financial income totaled TRY 590 million.

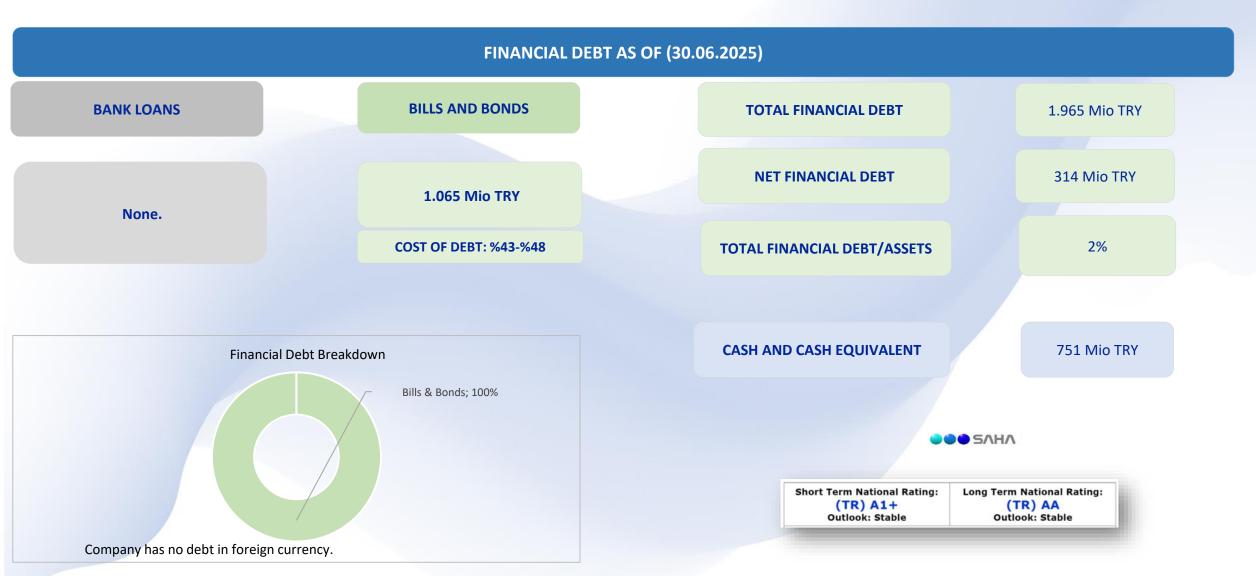
Sınıflandırma: GENEL | Classification: PUBLIC

n.a

88%

## FINANCIAL DEBT AND CASH POSITION



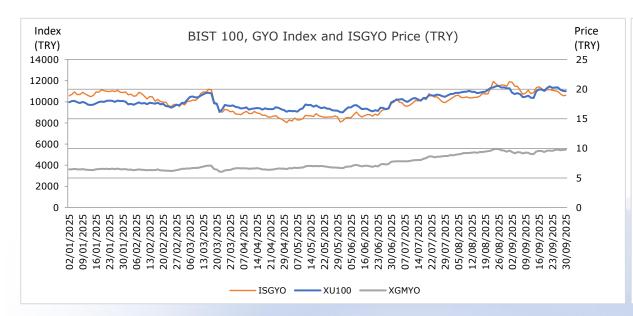


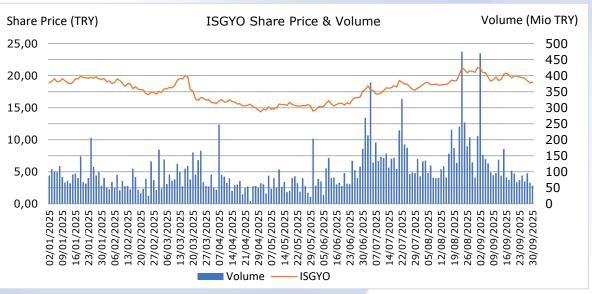
# SHARE PERFORMANCE

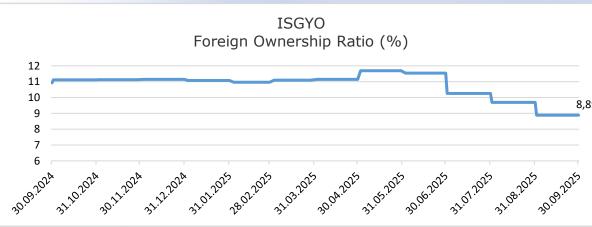


#### SHARE PRICE VS INDEX PERFORMANCE









| Return (%) |       |       |       |  |
|------------|-------|-------|-------|--|
| Period     | ISGYO | XU100 | хдмүо |  |
| 2024       | 20.95 | 31.60 | 46.49 |  |
| 9M2025     | 1.1   | 12.0  | 52.9  |  |

| Period             | Daily Average            | Closing Price at the End of |
|--------------------|--------------------------|-----------------------------|
|                    | Trading Volume (Mio TRY) | the Period (TRY)            |
| Jan-Dec 2024       | 160                      | 18,76                       |
| Jan-September 2025 | 104,2                    | 18,97                       |

#### **CONTACTS**



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For more information : <u>investorrelations@isgyo.com.tr</u>

# THANK YOU

